

The Diocese of the West  
**Unrestricted Funds Profit & Loss Budget vs. Actual**  
 January through December 2007

	<u>Jan - Dec 07</u>	<u>Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Lights-on Income	588,990.54	538,832.60	109.3%
Outreach (Stewards of the ...	29,238.78	11,834.00	247.1%
Restricted Income	2,735.25		
<b>Total Income</b>	<u>620,964.57</u>	<u>550,666.60</u>	<u>112.8%</u>
<b>Cost of Goods Sold</b>			
Cost Books Sold	221.52	186.00	119.1%
<b>Total COGS</b>	<u>221.52</u>	<u>186.00</u>	<u>119.1%</u>
<b>Gross Profit</b>	<u>620,743.05</u>	<u>550,480.60</u>	<u>112.8%</u>
<b>Expense</b>			
Lights-on Expenses	479,324.33	482,092.93	99.4%
Outreach Expenses	63,358.64	87,525.67	72.4%
Restricted Expenses	8,650.00		
<b>Total Expense</b>	<u>551,332.97</u>	<u>569,618.60</u>	<u>96.8%</u>
<b>Net Ordinary Income</b>	<u>69,410.08</u>	<u>-19,138.00</u>	<u>-362.7%</u>
<b>Net Income</b>	<u><u>69,410.08</u></u>	<u><u>-19,138.00</u></u>	<u><u>-362.7%</u></u>